



April 12, 2016

## **Installed Building Products Announces the Acquisition of Wisconsin Based Alpine Insulation**

**- Acquisition Adds Approximately \$23.9 million of Annualized Revenue**

COLUMBUS, Ohio--(BUSINESS WIRE)-- Installed Building Products, Inc. (the "Company" or "IBP") (NYSE:IBP), an industry-leading installer of insulation and complementary building products, announced today the acquisition of Alpine Insulation Co., Inc. ("Alpine") based in Sheboygan, Wisconsin with five operating locations throughout the state. Since 1972, Alpine has provided installation services to residential and commercial customers throughout the Appleton, Madison, Milwaukee, Sheboygan, and Wausau markets.

"We are pleased to announce our fourth acquisition of the year with trailing twelve month sales at December 31, 2015 of approximately \$23.9 million," stated Jeff Edwards, Chairman and Chief Executive Officer. "Alpine represents a compelling opportunity for us to enhance our presence in Wisconsin through a complementary business with strong local brands, exceptional customer loyalty and a strong management team. This acquisition brings our total acquired revenue in 2016 to approximately \$44 million, as we remain focused on selectively acquiring market-leading installers in highly attractive markets."

### **About Installed Building Products**

Installed Building Products, Inc. is the nation's second largest insulation installer for the residential new construction market and is also a diversified installer of complementary building products, including garage doors, rain gutters, shower doors, closet shelving and mirrors, throughout the United States. The Company manages all aspects of the installation process for its customers, including direct purchases of materials from national manufacturers, supply of materials to job sites and quality installation. The Company offers its portfolio of services for new and existing single-family and multi-family residential and commercial building projects from its national network of branch locations.

### **Forward-Looking Statements**

This press release contains forward-looking statements within the meaning of the federal securities laws, including with respect to the demand for our services, expansion of our national footprint, our ability to capitalize on the new home construction recovery, our ability to strengthen our market position, our ability to pursue value-enhancing acquisitions, our ability to improve profitability and expectations for demand for our services for the remainder of 2016. Forward-looking statements may generally be identified by the use of words such as "anticipate," "believe," "expect," "intends," "plan," and "will" or, in each case, their negative, or other variations or comparable terminology. These forward-looking statements include all matters that are not historical facts. By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. Any forward-looking statements that we make herein and in any future reports and statements are not guarantees of future performance, and actual results may differ materially from those expressed in or suggested by such forward-looking statements as a result of various factors, including, without limitation, the factors discussed in the "Risk Factors" section of the Company's Annual Report on Form 10-K for the year ended December 31, 2015, as the same may be updated from time to time in our subsequent filings with the Securities and Exchange Commission. Any forward-looking statement made by the Company in this press release speaks only as of the date hereof. New risks and uncertainties arise from time to time, and it is impossible for the Company to predict these events or how they may affect it. The Company has no obligation, and does not intend, to update any forward-looking statements after the date hereof, except as required by federal securities laws.

View source version on [businesswire.com](http://www.businesswire.com/news/home/20160412005652/en/): <http://www.businesswire.com/news/home/20160412005652/en/>

Installed Building Products, Inc.  
Investor Relations:  
614-221-9944  
[investorrelations@installed.net](mailto:investorrelations@installed.net)

Source: Installed Building Products, Inc.

News Provided by Acquire Media